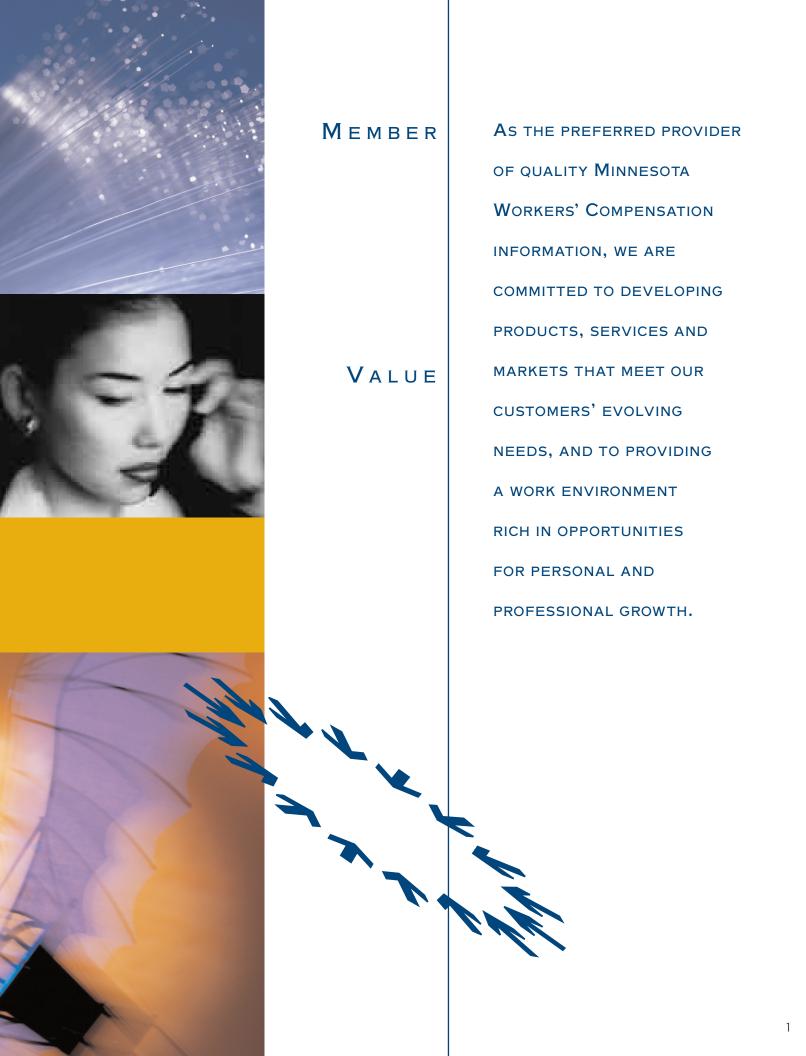




1999 Annual Report







If ever there was a year of major efforts, major concerns, rampant speculation and lots of dollars, it was certainly 1999!

#### What caused all of this?

Most people would respond without a moment's hesitation –

#### PRESIDENT'S MESSAGE

Y2K. Hardly a day went by when there wasn't at least one Y2K related story. Just like you, I really got tired of listening to all of the hoopla. Now that we can look back on the whole issue, we should take stock of what really happened.

Happily, major catastrophes due to total computer failure did not occur. What the experts had offered as "educated speculations" of what might happen are now described as non-events. Indeed, many people now think of the entire Y2K issue as something that was "blown out of proportion". Was it?

Despite the hoopla or perhaps because of it, a lot of good resulted. We listened to the experts, we took prudent measures and many responsible people did an excellent job of managing the issues surrounding Y2K. That may not be very "news worthy", but it certainly speaks well of the people we trust to take care of the many things that affect our lives.

And there were residual benefits from preparing for Y2K. Many organizations put off needed upgrades and improvements as they attended to more immediate "hot" issues and resisted focusing resources on longer term solutions. Y2K helped set their business priorities.

For many companies, system upgrades related to Y2K resulted in higher production efficiencies that opened the eyes of many organizations to new and improved methods for doing what they thought could not be done any better.

In a number of instances, this also applied to MWCIA.

For several years, we recognized a new operational system would be needed before the turn of the century. The business needs addressed by this new system which is known as Spectrum also addressed a major portion of our Y2K needs, resulting in a real win – win situation. Spectrum is now "live" in Minnesota, North Carolina and Wisconsin. By working together, all three states were able to achieve cost effective system development, significant advancement in operations consistency as it impacts membership, and significant interchange of expertise and knowledge. In the long run, we all come out ahead and that translates into real value to our membership.

Another significant change that resulted in real value to our members is our move from an antiquated "bulletin board" service to our new website delivery system at www.mwcia.org. The bulk of MWCIA's products and services are now available with a few simple key strokes to qualified members and subscribers at their convenience day or night. Our website also serves as a valuable information source for the general public on Minnesota workers' compensation and MWCIA's role. What's more, the public can also access many other key organizations that are part of the Minnesota workers' compensation system via "links" contained on our website.

MWCIA, like many other businesses and organizations, made it through the "turn of the century" just fine. This is important, but it's not the only thing that's important. Because of our many hardware and software system changes, we are able to provide exceptional value to our members through improved products and services and improved delivery systems.

Now that we have "Y2K" behind us and the necessary implications

and fixes in place, staff can focus full time on the issue of being the "quality provider of information and services" for Minnesota workers' compensation.

Once again, I want to thank you all for your help and enthusiasm over this past year. Because of your strong support we were able to accomplish a lot in 1999 and are positioned to achieve even more in 2000. Anytime you have comments or suggestions, please don't hesitate to call us at 952.897.1737. Also, if you haven't had a chance to check out our website, please give it a try at www.mwcia.org. As members, you are important to our organization and your comments and suggestions are always welcomed.

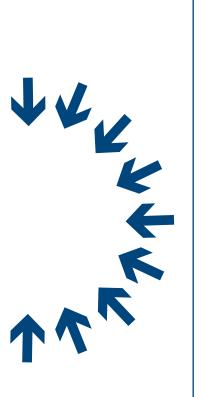
Sincerely,

Bruce A. Tollefson

Bruce Tol

MWCIA President





#### ANNUAL MEETING

The 1999 Annual Meeting of the Minnesota Workers' Compensation Insurers Association, Inc. was called to order at 10:00 a.m., Tuesday, April 20, 1999 at the Decathlon Hotel & Athletic Club, 1700 East 79th Street, Bloomington, Minnesota. An election was held to fill the regular four-year director terms of American Compensation Insurance Company, Liberty Mutual Insurance Company, SAFECO Insurance Company, State Fund Mutual Insurance Company, TIG Insurance and Zurich U.S. Insurance Company whose terms had expired.

The members of the Board of Directors as of December 31, 1999 were:

Mr. David LeBlanc American Compensation Insurance Company

Mr. David Young

Liberty Mutual Insurance Company

Mr. Thomas Hutchison

Lumbermen's Underwriting Alliance

Mr. David Kielsa SAFECO Insurance Companies

Mr. Bruce Kaufenberg St. Paul Fire & Marine Insurance Company
Ms. Patricia Johnson State Fund Mutual Insurance Company

Mr. Calvin Hiraoke TIG Insurance

Mr. Bill Paumen Meridian Citizens Security Insurance Company
Mr. Eugene Miller Western National Mutual Insurance Company

Mr. Thomas McCarty

Zurich U.S. Insurance Company

Mr. Matthew Winkel \*

Wilson-McShane Corporation

Mr. John Diehl, Esq. \* Larkin, Hoffman, Daly & Lindgren, Ltd.

\*Public Members appointed by Minnesota Department of Commerce

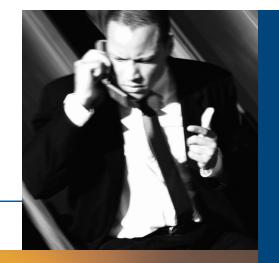


### ACTUARIAL SERVICES

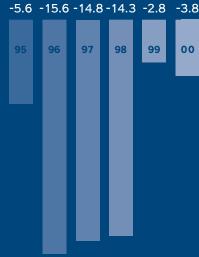
The Board of Directors held four meetings in 1999. At those meetings, the subjects discussed included budget, audit, operating systems, personnel and pension. During the year, the Board of Directors completed the resolution process for the Reapportionment Plan, implemented a plan for resolution of the Western National litigation and implemented a Power of Attorney plan to aid member companies. The Board of Directors also approved a general plan to rewrite the Association's Test Audit Program and adopted MWCIA's staff recommendation on the use of Task Forces for the review and development of MWCIA products and services.

The 2000 Ratemaking Report was released to membership on August 28, a full week earlier than at any time in the past. The publication, which includes a diskette containing complete, revised pure premium base rates and rating values, is the 17th annual report released by the Association, and the sixth consecutive to generate an overall average decrease. The pure premium rate level is now 10.3 percent lower than it was prior to the onset of competitive rating in 1984.

In a joint effort with our I.S. department, MWCIA's first exclusive software product, ACCEDE®, (Automated Carrier Call Entry & Data Edit), was completed in December and set to be released to the membership in January 2000. ACCEDE® affords carriers the opportunity to electronically submit their financial data, and includes powerful, built-in editing capabilities to target data problems and anomalies, and correct errors. It is expected that as more carriers choose to utilize the software, significant Ratemaking Report production time will be eliminated.



1995-2000 PERCENTAGE OF **CHANGE IN PURE** PREMIUM BASE RATES



The overall average in pure premium base rates decreased by 3.8 percent, effective January 1, 2000, the sixth rate reduction in as many years, representing an overall decrease of 46 percent since January 1, 1994.



### **O**PERATIONS

The most significant event of 1999 was the deployment of our internal database system (Spectrum 1.2).

Spectrum 1.2 is a window-based system with a relational database which will provide greater functionality and efficiencies as we move forward. This database system is used for all internal collection, analysis and reporting of data for MWCIA.

Spectrum 1.2 was developed jointly with the North Carolina and Wisconsin Rating Bureaus through a joint venture know as ACCCT (see related section).

MWCIA continues to work very closely with the Minnesota Department of Labor and Industry (DOLI). DOLI is linked directly into the MWCIA database for proof of coverage purposes. This linkage is a cost-effective measure for the insurance industry in that insurance carriers need report their policy information to only one source (MWCIA). DOLI is charged with the responsibility of ensuring that all employers in Minnesota have

workers' compensation insurance for their employees. This linkage between offices assists in this effort.

The resolution of the old reapportionments resulting from anti trust litigation of years past was finally resolved in 1999. It was good to finally close the final chapter of this long-standing matter.

MWCIA continues to ensure that its personnel and human resources practices and procedures are competitive while providing a safe, healthy working environment for its employees.

Nationally, MWCIA remains active in a variety of arenas. We are on the EDI Steering Committee of the International Association of Industrial Accident Boards and Commissions (IAIABC). Our participation through the Workers' Compensation Insurance Organizations (WCIO) assists in setting national specifications and standards for the transfer of workers' compensation data to the appropriate organizations.

#### EXPERIENCE RATING

During 1999, MWCIA continued its activities in connection with the experience rating of employers. Following is a summary of these activities: 38,333 intrastate experience ratings published, including revisions.

The 1999 breakdown of intrastate ratings by modification factor is as follows:

	,
Total Ratings between 0.01 & 0.49	4
Total Ratings between 0.50 & 0.59	14
Total Ratings between 0.60 & 0.69	231
Total Ratings between 0.70 & 0.79	2759
Total Ratings between 0.80 & 0.89	9141
Total Ratings between 0.90 & 0.99	8376
Total Ratings between 1.00 & 1.09	1993
Total Ratings between 1.10 & 1.19	1773
Total Ratings between 1.20 & 1.29	1776
Total Ratings between 1.30 & 1.39	1126
Total Ratings between 1.40 & 1.49	505
Total Ratings between 1.50 & 1.59	357
Total Ratings between 1.60 & 1.69	178
Total Ratings between 1.70 & 1.79	108
Total Ratings between 1.80 & 1.89	78
Total Ratings between 1.90 & 1.99	41
Total Ratings greater than 1.99	72

## UNIT STATISTICAL PLAN DATA

Unit Statistical Plan data is collected, processed and tabulated for use in developing the classification data within the Association's Annual Ratemaking Report. Listed below is a four-year summary of this activity:

Policy Year	Year Tabulated & Summarized	Number of First Reports
1-1-94 to 12-31-94	1996	100,149
1-1-95 to 12-31-95	1997	101,659
1-1-96 to 12-31-96	1998	103,376
1-1-97 to 12-31-97	1999	105,053

#### MERIT RATING

Minnesota statutes require that all assigned risks not eligible for experience rating must be subject to a Merit Rating Plan developed by the Department of Commerce.

A total of 29,678 assigned risk files were eligible for merit rating in 1999. The 1999 Merit Ratings were distributed as follows:

Merit Rating Factor	Number of Assigned Risk Files
.67	28,367
.90	438
1.00	778
1.10	95

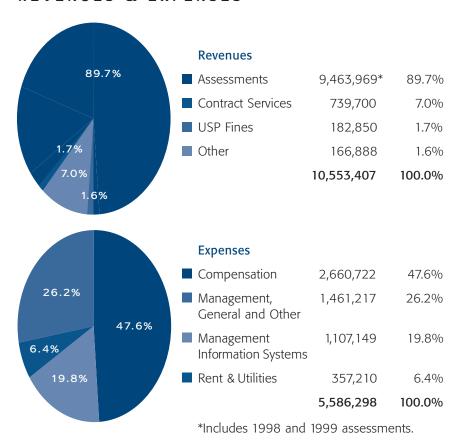
#### POLICY REVIEW/POLICY ENTRY

An important activity of the Association is the capture of policy coverage information and the management of the Insurance Coverage Verification System (ICVS). The ICVS function provides the Department of Labor and Industry with computer-generated information on worker's compensation insurance coverage and eliminates the carriers' obligations to file notifications of coverage and cancellation with the Department.

Policy review and policy entry items were distributed as follows:

	Assigned Risk	Voluntary Market	Total
Policies (paper)	4,436	46,534	50,970
Policies (electronic)	28,059	18,563	46,622
Endorsements (paper)	4,171	176,539	180,710
Endorsements (electronic)	113,211	56,932	170,143
Cancellations (paper)	632	19,587	20,219
Cancellations (electronic)	33,613	8,595	42,208
Subtotals	184,122	326,750	510,872

#### REVENUES & EXPENSES



#### FINES

The Association has a fining procedure for delinquent, incorrect, or incomplete unit reports. This procedure generated \$182,850 in 1999. A summary on the status of the fine system is reported to the Commerce Department each month. The current procedure was implemented in 1990.

# INSOLVENT FUND ACCOUNT

The Association continues to make regular payments to claimants of Security Casualty Company of Chicago. No assessments were levied in 1999.

# COMMITMENTS &

Future lease commitments as of December 31, 1999 are as follows:

Total	1.245.119
2003	29,381
2002	290,859
2001	399,385
2000	525,494

MWCIA audited financial statements are available at the Association's offices.

## UNDERWRITING SERVICES

Value to membership is realized in many ways throughout the MWCIA organization. The Underwriting Services staff is comprised of a group of dedicated workers with more than 150 years of combined experience in the workers' compensation industry. The Underwriting Services Department includes the Front Desk Specialists, Assigned Risk, and Field Services staff as well as the Underwriters and serves largely as MWCIA's link to the public. As a part of this role, Underwriting Services staff assists agents, employers, carrier representatives, potential self-insured groups, state regulators, and legislative representatives as well as other interested parties regarding a variety of topics on a daily basis. Providing professional assistance and expertise in matters concerning workers' compensation is a valued resource that is available to both the voluntary and assigned risk markets. MWCIA's commitment to developing products and services to better serve our industry continues to provide Underwriting Services staff with many new challenges and opportunities.

Here are some of the ways Underwriting Services involvement in various projects at MWCIA has brought value to our membership during 1999:

#### ASSIGNED RISK PLAN

Assigned Risk Plan activity was mixed in 1999. Underwriting Services staff processed 9,054 applications this year bringing the total number of employers in the Assigned Risk Plan for 1999 to 25,172 at a total premium volume of \$17,958,980. Although the number of new applications being processed annually remained relatively steady over past years, the total number of employers in the Plan for 1999 decreased by 8,381 and the total premium volume decreased by \$7,842,353. This represents a 31 percent drop in premium volume and a 25 percent drop in total employers for the Assigned Risk Plan from the previous year. A decade ago the premium volume for the Assigned Risk Plan was six times higher with 75% more employers than in 1999.

Effective April 1, 1999, the Department of Commerce ordered an overall premium rate level decrease of five (5.0) percent.

Additionally, the Assigned Risk Plan increased the Maximum Individual Remuneration applicable to executive officers, partners, sole proprietors, members/owners of limited liability companies, and athletic teams under Rules IXA4, IXB5, and IXA1 to \$1,160/weekly (\$60,320/annually); and the Minimum Individual Remuneration for family members to \$174/weekly (\$9,048/annually) effective April 1, 1999 for new and renewal business.

#### FIELD SERVICES

Test audit services and classification inspections continue to be in demand by companies, agents, and employers. Here is a breakdown of these services:

Year	Inspections	Test Audits
1995	681	348
1996	597	367
1997	610	290
1998	604	262
1999	115*	234

\*Note: Effective 1999, the responsibility for classification inspections became a part of the Test Audit function.

# INTERNET/ WEB ACCESS

Underwriting Services staff continued to experience an increase in the number of messages sent via the Internet from members, agents, employers, state representatives, and other parties interested in information regarding workers' compensation insurance or our organization. Major enhancements to MWCIA's website in 1999 allow further ease in navigation and added products and services that formerly were only available in hard copy or diskette. MWCIA's enhanced website helps make it possible for members and subscribers to obtain important information online outside of our normal business hours. Many more improvements are scheduled over the next year as Underwriting Services staff and I.S. continue working to assure the products and services most important to MWCIA's members and subscribers become available as quickly as possible. To learn more about MWCIA's website, visit us anytime at www.mwcia.org.

#### MCPAP

Last year, MWCIA successfully moved the enrollment period for the Minnesota Contractors' Premium Adjustment Program to commence the first quarter of each year. This year, Underwriting Services staff revamped the mailing procedures associated with this program cutting its operating costs by more than 50%! Additionally, staff continued to take an active role in assuring the integrity of MCPAP by reviewing submitted applications for accuracy and providing assistance to employers and agents throughout the application process.





# OPTICAL STORAGE/ KEYFILE

As a 'paperless' organization, data submitted to MWCIA is entered into our database then stored in an optical format known as Keyfile rather than in hardcopy. The staff of MWCIA is constantly reviewing its processes and procedures to improve its efficiency in handling the volumes of data submitted to MWCIA on an annual basis. Underwriting Services continues to participate with other staff in evaluating and developing new plans to improve our current system.

# PRODUCT DEVELOPMENT

Underwriting Services staff are key participants in the development of future products & services for our members and the agents who serve them. MWCIA's products and services that have benefited in 1999 from Underwriting Services' participation range from website development to audit service review to mediation assistance in connection with premium disputes. Look for more details regarding these and many more products and services throughout the coming year.





#### SPECTRUM

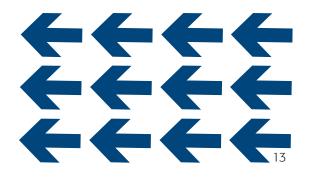
MWCIA's new operating system allows MWCIA to collect and assimilate more data than ever before. In addition to making it possible for MWCIA to continue its data collection into the 21st Century, Spectrum's development was instrumental as a safeguard in helping staff avoid many of the errors associated with Y2K. We are proud to report that MWCIA's success in this project assures the prevention of costly budget increases to membership in the future.

# SUBSCRIBER SERVICES

As a part of this year's website enhancement project, Underwriting Services staff participated in a review of the manner in which subscriber accounts are assigned and maintained at MWCIA. One of the results of this review was the development of a new subscriber account application process designed to assure the industry that MWCIA's products and services remain available to those organizations funding the development of these products. Underwriting Services staff will continue to assist users with questions about MWCIA's website features as well as assist those wishing access to MWCIA's products and services through the application process.

# TASK FORCE DEVELOPMENT

In a year full of 'firsts', 1999 experienced the creation of two independent task forces designed to encourage participation by members in the development and analysis process Underwriting staff has accomplished on their own in the past. We strongly believe the inclusion of member participation in this way helped to increase the timeliness and success of both of these projects. Look for announcements concerning the creation of many more task force projects in the future where members will be encouraged to participate.



## INFORMATION SERVICES

1999 was the year of Spectrum development and deployment as well as Y2K preparedness. While several other projects were deployed throughout the year, Spectrum and Y2K dominated much of MWCIA's resources and time. The deployment of Spectrum now gives MWCIA a good foundation of information to help us better provide information and service to our internal and external customers. As for the much-awaited arrival of the new millennium, the planning and preparation proved effective as Y2K came and went with little fanfare at MWCIA.

As 2000 starts to unfold, the
I.S. department will have two major
objectives: 1) Provide the best
possible support for Spectrum,
Document Management, and Web
Inquiry as well as all auxilliary
systems and all existing systems;
and 2) Enhance or develop
improved distribution methods for
our internal and external customers.
Here is a listing of the major
projects affecting I.S. and a brief
summary of their status:

Spectrum: The migration of our legacy software to an Oracle client/server environment was successfully deployed in October 1999. MWCIA, along with ACCCT members in Wisconsin and North Carolina, are in the process of evaluating additional needs to determine what, if any, work will be scheduled for 2000.



ACCEDE: This project developed a product to distribute input and validate financial information from our member carriers. The I.S. and the Actuarial Department have successfully developed and deployed of the first production release. Major milestones for the next year include supporting and evaluating the I.S. system as well as developing several new internal features.

World Wide Web (WWW)
Inquiry: This project allows carriers and agents to view and print experience mod history, Assigned Risk Depop, Assigned Risk rates, carrier names, and circular letter information via the Internet. In addition, MWCIA's website provides links to several related sites. The next phase of development will include experience mod ratesheets and class code search as well as any enhancements to existing features.

Image Management: I.S. staff worked hard in 1999 to improve the reliability of this internal product. Image Management plays an important part in assisting MWCIA's staff to do their jobs. As such, it is important that our system be available to staff on a consistent basis. As equipment and applications have aged, they have become less reliable. I.S. will focus in the coming year on improving performance of this system by upgrading and replacing some of the older equipment.

RateMaking: Project to rewrite a legacy ratemaking system was successfully completed in 1999. MWCIA's Actuarial department used the new system to create and publish the 2000 Ratemaking Report.

#### Disaster Recovery Planning

(DRP): At present, MWCIA has implemented a DRP for its most prized possession, its data. The next step of this project is directed at enhancing our ability to recover from any disaster affecting the hardware and software throughout MWCIA. This is a major undertaking that will require serious budgetary and staff resource review. The start of this phase, therefore, will begin as part of MWCIA's annual strategic planning process.



### Ассст

Minnesota is a founding member of the American Cooperative Council on Compensation Technology (ACCCT), a joint venture corporation founded as a venue for rating bureaus and statistical organizations to join together to develop common technological products.

This joint development results in cost savings, development efficiencies and intellectual sharing thereby providing significant benefits to the insurance industry. MWCIA's Vice President of Operations, Linda Hanson, is the managing partner of the venture.

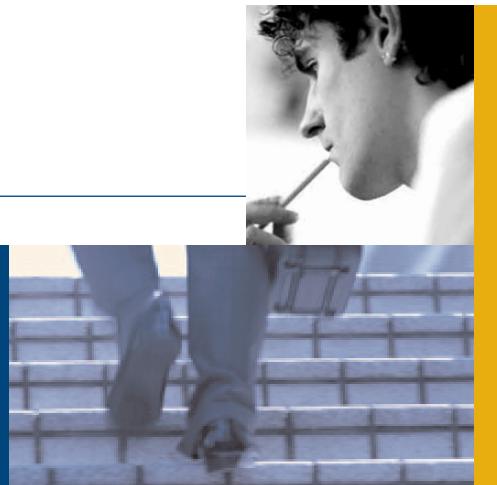
Developed by the organizations in Minnesota, North Carolina and Wisconsin, a database for internal rating organization data collection and ongoing operations was completed in 1999 and provides all the necessary functionality for a rating bureau to operate.

ACCCT jointly developed a PC software product to assist insurance companies in the reporting of unit statistical information to bureaus.

California, Delaware, Massachusetts, Michigan, Minnesota, New York, North Carolina, Pennsylvania and

Wisconsin Bureaus along with Insurance Services Office developed this product. The third release of BEEP (Bureau Entry and Edit Package) is in development and expected to be released in early 2000.

ACCCT is also working on several other products related to the transfer of policy information from insurance carriers to the bureaus, error reporting or turnaround documents as communication tools and electronic transfer of data such as experience rating information.





#### MEMBER COMPANIES

A & A UNDERWRITING SERVICES Atlanta International Insurance Company

ACE LIMITED

Ace American Insurance Company
Ace Fire Underwriters Insurance Company
Ace Indemnity Company
Ace Property & Casualty Insurance Company
Bankers Standard Fire & Marine Insurance Company
Bankers Standard Insurance Company
Century Indemnity Company
Horace Mann Insurance Company
Pacific Employers Insurance Company
Teachers Insurance Company
Westchester Fire Insurance Company

ACCEPTANCE INSURANCE HOLDINGS GROUP Acceptance Casualty Insurance Company Acceptance Indemnity Company Acceptance Insurance Company

ALASKA NATIONAL INSURANCE COMPANY Alaska National Insurance Company

ALLENDALE GROUP Affiliated FM Insurance Company Arkwright Mutual Insurance Company

ALLIANCE INSURANCE COMPANIES
Farmers Alliance Mutual Insurance Company

ALLIANZ INSURANCE GROUP Allianz Insurance Company

ALLMERICA PROPERTY & CASUALTY CO'S, INC. Hanover Insurance Company Massachusetts Bay Insurance Company

ALLSTATE INSURANCE GROUP
Allstate Indemnity Company
Allstate Insurance Company
Allstate Property & Casualty Insurance Company

AMERCO

Republic Western Insurance Company

AMERICAN CENTENNIAL INSURANCE COMPANY American Centennial Insurance Company

AMERICAN COMPENSATION INSURANCE COMPANY American Compensation Insurance Company

AMERICAN CONTRACTORS INSURANCE GROUP American Risk Funding Insurance Company

AMERICAN COUNTRY INSURANCE COMPANY American Country Insurance Company

AMERICAN FAMILY INSURANCE GROUP American Family Mutual Insurance Company

AMERICAN FUJI FIRE & MARINE INSURANCE COMPANY American Fuji Fire & Marine Insurance Company

AMERICAN INTERNATIONAL GROUP
AIU Insurance Company
American Home Assurance Company
American International Insurance Company
Birmingham Fire Insurance Company of Pennsylvania
Commerce & Industry Insurance Company
Granite State Insurance Company
Illinois National Insurance Company
Insurance Company of State of Pennsylvania
Minnesota Insurance Company

AMERICAN INTERNATIONAL GROUP
National Union Fire Insurance Company Pittsburgh, PA
New Hampshire Insurance Company
Nichido Fire & Marine Insurance Company, LTD
Putnam Reinsurance Company
Transatlantic Reinsurance Company

AMERICAN RE CORPORATION GROUP American Alternative Insurance Corporation American Re-insurance Company

AMERICAN RELIABLE INSURANCE COMPANY American Reliable Insurance Company

AMERICAN ROAD INSURANCE GROUP American Road Insurance Company

AMERICAN SAFETY INSURANCE GROUP American Safety Casualty Insurance Company

AMERICAS INSURANCE GROUP
Americas Insurance Company

AMERISAFE, INCORPORATED
American Interstate Insurance Company

AMERISURE COMPANIES
Michigan Mutual Insurance Company

AON CORPORATION GROUP Virginia Surety Company Incorporated

ARGONAUT GROUP
Argonaut Great Central Insurance Company
Argonaut Insurance Company
Argonaut-Midwest Insurance Company

ATLANTIC MUTUAL COMPANIES
Atlantic Mutual Insurance Company
Centennial Insurance Company

AUTO-OWNERS INSURANCE GROUP Auto-Owners Insurance Company Owners Insurance Company

AXA GLOBAL RISKS US GROUP AXA Global Risks US Insurance Company

AXA RE GROUP AXA Reinsurance Company

BALBOA INSURANCE GROUP Balboa Insurance Company

BALDWIN & LYONS GROUP Protective Insurance Company

BANCINSURE INCORPORATED Bancinsure Inc.

BERKSHIRE-HATHAWAY INSURANCE GROUP National Indemnity Company National Liability & Fire Insurance Company

CENTRE INSURANCE COMPANY Centre Insurance Company

CENTURION INSURANCE GROUP Centurion Casualty Company

CHARTWELL REINSURANCE COMPANY Chartwell Reinsurance Company

CHRYSLER CORPORATION Chrysler Insurance Company

CHUBB GROUP OF INSURANCE COMPANIES Chubb Indemnity Insurance Company Chubb National Insurance Company Federal Insurance Company Great Northern Insurance Company Pacific Indemnity Company Vigilant Insurance Company

CHURCH MUTUAL INSURANCE COMPANY Church Mutual Insurance Company CINCINNATI FINANCIAL CORPORATION Cincinnati Casualty Company Cincinnati Indemnity Company Cincinnati Insurance Company

CLARENDON INSURANCE GROUP Clarendon National Insurance Company

CNA INSURANCE COMPANIES
American Casualty Company of Reading, PA
Boston Old Colony Insurance Company
Commercial Insurance Company of Newark, N.J.
Continental Casualty Company
Continental Insurance Company
Fidelity & Casualty Company of New York
Firemen's Insurance Company of Newark, NJ
Glens Falls Insurance Company
Kansas City Fire & Marine Insurance Company
Mayflower Insurance Company, Limited
National Fire Insurance Company of Hartford
National-Ben Franklin Insurance Company of IL
Niagara Fire Insurance Company
Transcontinental Insurance Company
Transportation Insurance Company
Transportation Insurance Company

CGU INSURANCE GROUP

American Employers' Insurance Company
CGU Insurance Company of New Jersey
Commercial Union Insurance Company
Employers' Fire Insurance Company
General Accident Insurance Company
Hawkeye-Security (CGU) Insurance Company
Northern Assurance Company of America

Valley Forge Insurance Company

COREGIS GROUP Coregis Insurance Company

CRUM & FORSTER INSURANCE COMPANIES North River Insurance Company United States Fire Insurance Company

CUNA MUTUAL INSURANCE GROUP Cumis Insurance Society Incorporated

DAKOTA GROUP Dakota Truck Underwriters

DODSON INSURANCE GROUP Casualty Reciprocal Exchange

EAGLE INSURANCE GROUP Newark Insurance Company

ELECTRIC INSURANCE COMPANY Electric Insurance Company

EMC INSURANCE COMPANIES EMCASCO Insurance Company Employers Mutual Casualty Company

EMPLOYERS RE GROUP Employers Reinsurance Corporation Westport Insurance Corporation

EULER AMERICAN CREDIT INDEMNITY COMPANY Euler American Credit Indemnity Company

EVEREST REINSURANCE GROUP Everest National Insurance Company Everest Reinsurance Company

EXCESS REINSURANCE COMPANY Excess Reinsurance Company

EXECUTIVE RISK GROUP
Executive Risk Indemnity, Incorporated

FAIRFAX FINANCIAL GROUP Ranger Insurance Company

FARM BUREAU GROUP IOWA Farm Bureau Mutual Insurance Company

FARMERS INSURANCE GROUP OF COMPANIES Farmers Insurance Exchange Mid-Century Insurance Company Truck Insurance Exchange

FEDERATED MUTUAL GROUP Federated Mutual Insurance Company

FEDERATED MUTUAL INSURANCE GROUP Federated Service Insurance Company

FEDERATED RURAL ELECTRIC INSURANCE CORP. Federated Rural Electric Insurance Corporation

FIREMAN'S FUND INSURANCE COMPANIES American Automobile Insurance Company

FIREMAN'S FUND INSURANCE COMPANIES American Insurance Company Associated Indemnity Corporation Fireman's Fund Insurance Company Fireman's Fund Insurance Company of Wisconsin National Surety Corporation San Francisco Reinsurance Company

FIRST FINANCIAL INSURANCE COMPANY First Financial Insurance Company

FIRST MERCURY GROUP All Nation Insurance Company National Family Insurance Corporation

FLORISTS MUTUAL GROUP Florists Mutual Insurance Company

FRANKENMUTH MUTUAL INSURANCE COMPANY Frankenmuth Mutual Insurance Company

FREMONT GENERAL GROUP Fremont Industrial Indemnity Company Fremont Indemnity Company Fremont Compensation Insurance Company

FRONTIER INSURANCE GROUP Frontier Insurance Company

GE GLOBAL INSURANCE HOLDING CORPORATION GE Reinsurance Corporation

GENERAL RE GROUP Farfield Insurance Company Genesis Insurance Company National Reinsurance Corporation North Star Reinsurance Corporation

GENERALI-UNITED STATES BRANCH Generali-United States Branch

GERLING GROUP
Constitution Reinsurance

Constitution Reinsurance Corporation Gerling America Insurance Company Gerling Global Reinsurance Corporation-U.S. Branch

GMAC INSURANCE GROUP Integon National Insurance Company MIC Property & Casualty Insurance Corporation

GOODVILLE MUTUAL CASUALTY COMPANY Goodville Mutual Casualty Company

GRAIN DEALERS GROUP
Grain Dealers Mutual Insurance Company

GRANGE MUTUAL CASUALTY GROUP Trustguard Insurance Company

GRE INSURANCE GROUP
Albany Insurance Company
Atlas Assurance Company of America
Midwestern Indemnity Company
Tower Insurance Company, Incorporated

GREAT AMERICAN P&C INSURANCE GROUP
Agricultural Insurance Company
American Alliance Insurance Company
American Empire Insurance Company
American National Fire Insurance Company
Great American Insurance Company
Mid-Continent Casualty Company
National Interstate Insurance Company
Seven Hills Insurance Company
Transport Insurance Company
Worldwide Insurance Company
Worldwide Insurance Company

GREAT MIDWEST INSURANCE
Great Midwest Insurance Company

GREATER NEW YORK GROUP
Greater New York Mutual Insurance Company

GRINNELL MUTUAL GROUP
Grinnell Mutual Reinsurance Company

GROCERS INSURANCE GROUP Grocers Insurance Company

GUIDEONE INSURANCE GROUP GuideOneElite Insurance Company GuideOne Mutual Insurance Company

HARCO NATIONAL INSURANCE COMPANY Harco National Insurance Company

HARLEYSVILLE INSURANCE GROUP Harleysville Insurance Company Lake State Insurance Company HARTFORD INSURANCE
Hartford Accident & Indemnity Company
Hartford Casualty Company
Hartford Fire Insurance Company
Hartford Insurance Company of The Midwest
Hartford Underwriters Insurance Company
New England Insurance Company
Property & Casualty Insurance Company of Hartford
Twin City Fire Insurance Company

HERITAGE MUTUAL GROUP
Heritage Mutual Insurance Company

HIGHLANDS INSURANCE GROUP Highlands Insurance Company Northwestern National Casualty Company

HHH AMERICA COMPENSATION & LIABILITY INS. HHH America Compensation & Liability Insurance

HOME INSURANCE COMPANIES Home Insurance Company

I.C.H. CORPORATION

Bankers Multiple Line Insurance Company

ICW GROUP
Insurance Company of The West

INDIANA LUMBERMENS MUTUAL INSURANCE CO. Indiana Lumbermens Mutual Insurance Company

INTEGRITY MUTUAL INSURANCE COMPANY Integrity Mutual Insurance Company

INTERNATIONAL INSURANCE COMPANY International Insurance Company

IOWA MUTUAL GROUP Iowa Mutual Insurance Company

KEMPER INSURANCE COMPANIES
American Manufacturers Mutual Insurance Co.
American Motorists Insurance Company
American Protection Insurance Company
Lumbermens Mutual Casualty Company

KOA FIRE & MARINE INSURANCE COMPANY LIMITED KOA Fire & Insurance Company Limited

LANCER INSURANCE COMPANY Lancer Insurance Company

LAURIER INDEMNITY COMPANY Laurier Indemnity Company

LEGION INSURANCE GROUP Legion Insurance Company Villanova Insurance Company

LIBERTY MUTUAL INSURANCE COMPANIES Employers of Wausau A Mutual Company First Liberty Insurance Corporation, The Liberty Insurance Corporation Liberty Mutual Fire Insurance Company Liberty Mutual Insurance Company LM Insurance Corporation Midwestern Indemnity Company Peerless Insurance Company Wausau Business Insurance Company Wausau Underwriters Insurance Company

LUMBER INSURANCE COMPANIES Forest Products Insurance Exchange Lumber Mutual Insurance Company

LUMBERMEN'S UNDERWRITING ALLIANCE Lumbermens Underwriting Alliance

MADA INSURANCE EXCHANGE MADA Insurance Exchange

MARKEL CORPORATION GROUP Markel Insurance Company

MCM CORPORATION GROUP Occidental Fire & Casualty Company of N.C.

MEADOWBROOK INSURANCE GROUP Star Insurance Company

MEDICAL ASSURANCE COMPANY INCORPORATED Medical Assurance Company Incorporated

MEDMARC CASUALTY INSURANCE COMPANY MedMarc Casualty Insurance Company

MERIDIAN MUTUAL GROUP
Meridian Citizens Mutual Insurance Company
Meridian Citizens Security Insurance Company
Meridian Mutual Insurance Company
Meridian Security Insurance Company

METROPOLITAN PROPERTY & CASUALTY INS. CO. Metropolitan Property & Casualty Insurance Co.

MICHIGAN MILLERS MUTUAL INSURANCE COMPANY Michigan Millers Mutual Insurance Company

MICOA INSURANCE GROUP Mutual Insurance Company of America RML Insurance Company

MIDWEST FAMILY MUTUAL INSURANCE COMPANY Midwest Family Mutual Insurance Company

MII CASUALTY INCORPORATED MII Casualty Incorporated

MILLERS GENERAL GROUP
Millers Mutual Insurance Association

MILLERS INSURANCE GROUP Millers Casualty Insurance Company Millers Mutual Fire Insurance Company

MINNESOTA FIRE & CASUALTY GROUP HomePlus Insurance Company Minnesota Fire & Casualty Company

MITSUI MARINE & FIRE INSURANCE CO. OF AMERICA Mitsui Marine & Fire Insurance Company of America

MMI COMPANIES GROUP
American Continental Insurance Company

MOTORISTS MUTUAL-AMERICAN HARDWARE GROUP American Hardware Mutual Insurance Company American Merchants Casualty Company

MUTUAL ASSURANCE INCORPORATED Mutual Assurance Incorporated

MUTUAL OF OMAHA GROUP Omaha Indemnity Company

MUTUAL SERVICE INSURANCE GROUP
Mutual Service Casualty Insurance Company

NAC RE GROUP Greenwich Insurance Company NAC Reinsurance Corporation

NATIONAL AMERICAN INSURANCE CO. OF OMAHA National American Insurance Company of Omaha

NATIONAL FARMERS UNION CASUALTY GROUP National Farmers Union Property & Casualty Co. National Farmers Union Standard Insurance Co.

NATIONAL RE GROUP National Reinsurance Corporation

NATIONWIDE GROUP
Farmland Mutual Insurance Company
National Casualty Company
Nationwide Mutual Fire Insurance Company
Nationwide Mutual Insurance Company
Nationwide Property & Casualty Insurance Company
Nationwide/Scottsdale Indemnity Company

NAU GROUP Mountain States Insurance Company NAU Country Insurance Company

NOBEL INSURANCE GROUP Nobel Insurance Company

NONPROFITS INSURANCE ASSOCIATION Nonprofits Insurance Association

NORTHLAND GROUP Mendakota Insurance Company Mendota Insurance Company Northland Insurance Company

NORTHWESTERN NATIONAL INSURANCE GROUP Compass Insurance Company Northwestern National Insurance Company Northland Insurance Company

OHIO CASUALTY GROUP

American Fire And Casualty Company
Ohio Casualty Insurance Company
Ohio Security Insurance Company
West American Insurance Company

OLD REPUBLIC INTERNATIONAL GROUP
(A) BITUMINOUS GROUP

Bituminous Casualty Corporation

(A) BITUMINOUS GROUP

Bituminous Fire & Marine Insurance Company

(B) GREAT WESTERN CASUALTY
Great Western Casualty

Great Western Casualty
(C) OLD REPUBLIC INSURANCE COMPANY
International Business & Mercantile Reinsurance Co.

ORION CAPITAL COMPANIES
Connecticut Indemnity Company
Design Professionals Insurance Company
Fire & Casualty Insurance Company of Connecticut
Security Insurance Company of Hartford

PARTNERRE INSURANCE COMPANY OF NEW YORK PartnerRe Insurance Company of New York

PENNSYLVANIA LUMBERMENS MUTUAL INS. CO. Pennsylvania Lumbermens Mutual Insurance Co.

PETROLEUM CASUALTY COMPANY Petroleum Casualty Company

PHARMACISTS INSURANCE GROUP Pharmacists Mutual Insurance Company

PHICO GROUP Phico Insurance Company Pennsylvania Casualty Company

PHILADELPHIA REINSURANCE CORPORATION Philadelphia Reinsurance Corporation

PRS INSURANCE GROUP Credit General Insurance Company

PMA CAPITAL CORPORATION PMA Reinsurance Corporation

PREFERRED PROFESSIONAL INSURANCE COMPANY Preferred Professional Insurance Company

PROMUTUAL GROUP
ProSelect National Insurance Company

PROVIDENCE WASHINGTON GROUP
Providence Washington Insurance Company

PRUDENTIAL OF AMERICA GROUP Merastar Insurance Company Prudential General Insurance Company Prudential Property & Casualty Insurance Company

PSM INSURANCE COMPANIES
Public Service Mutual Insurance Company

RAM MUTUAL INSURANCE COMPANY Ram Mutual Insurance Company

RELIANCE INSURANCE GROUP Reliance Insurance Company Reliance National Indemnity Company Reliance National Insurance Company Reliance Reinsurance Company Reliance Surety Company United Pacific Insurance Company

ROYAL & SUN ALLIANCE
American & Foreign Insurance Company
Globe Indemnity Company
London Assurance of America Incorporated, The
Phoenix Assurance Company of New York
Royal Indemnity Company
Royal Insurance Company of America
Royal Special Risks Insurance Company
Safeguard Insurance Company

Sun Insurance Office of America Incorporated

SAFECO INSURANCE COMPANIES American Economy Insurance Company American States Insurance Company First National Insurance Company of America General Insurance Company of America Safeco Insurance Company of America

SAFETY NATIONAL CASUALTY CORPORATION Safety National Casualty Corporation

SCOR US GROUP General Security Insurance Company Scor Reinsurance Company

SEATON INSURANCE COMPANY Seaton Insurance Company

SECURA COMPANIES Secura Insurance A Mutual Company

SELECTIVE INSURANCE COMPANY OF AMERICA Selective Insurance Company of America

SENECA INSURANCE COMPANY, INCORPORATED Seneca Insurance Company, Incorporated

SENTRY INSURANCE GROUP Middlesex Insurance Company Patriot General Insurance Company Sentry Insurance A Mutual Company Sentry Select Insurance Company

SIRUS AMERICA INSURANCE COMPANY Sirus America Insurance Company SOREMA NA GROUP
Rampart Insurance Company
Sorema North America Reinsurance Company

SPECIALITY NATIONAL INSURANCE COMPANY Specialty National Insurance Company

ST. PAUL COMPANIES, INCORPORATED
Athena Assurance Company
Discover Property & Casualty Insurance Company
Economy Fire & Casualty Company
Economy Preferred Insurance Company
Fidelity & Guaranteed Insurance Company
Fidelity & Guaranteed Insurance Underwriters, Inc.
Northbrook Indemnity Company
Northbrook Property & Casualty Insurance Company
St. Paul Fire & Marine Insurance Company
St. Paul Guardian Insurance Company
St. Paul Meccury Insurance Company
St. Paul Mercury Insurance Company
United States Fidelity & Guranatee Company
United States Fidelity & Guranatee Company

STATE AUTO INSURANCE COMPANIES Milbank Insurance Company State Auto Property & Casualty Insurance Company State Automobile Mutual Insurance Company

STATE FARM GROUP State Farm Fire & Casualty Company State Farm General Insurance Company

STATE FUND MUTUAL INSURANCE COMPANY State Fund Mutual Insurance Company

STATEWIDE INSURANCE COMPANY Statewide Insurance Company

SUMITOMO MARINE & FIRE INS. CO., LTD. (USB) Sumitomo Marine & Fire Insurance Co. Ltd. (USB)

SWISS REINSURANCE GROUP North American Elite Insurance Company North American Specialty Insurance Company Swiss Reinsurance America Corporation

TIG HOLDINGS GROUP Fairmont Insurance Company Odyssey American Reinsurance Corporation TIG Insurance Company TIG Insurance Company of Michigan TIG Premier Insurance Company

TOKIO MARINE & FIRE GROUP Tokio Marine & Fire Insurance Company Ltd. (USB)

TOKIO MARINE & FIRE INSURANCE COMPANY Trans Pacific Insurance Company

TRAVELERS PC GROUP
Atlantic Insurance Company
Automobile Insurance Company of Hartford
Charter Oak Fire Insurance Company
Farmington Casualty Company
Gulf Insurance Company of Missouri
Phoenix Insurance Company
Select Insurance Company
Standard Fire Insurance Company
Iravelers Casualty & Surety Company
Iravelers Casualty & Surety Company of America
Iravelers Casualty & Surety Company of Illinois
Travelers Casualty Company
Iravelers Casualty Company
Iravelers Indemnity Company
Iravelers Indemnity Company
Iravelers Indemnity Company of America
Iravelers Indemnity Company of Connecticut
Iravelers Indemnity Company of Connecticut
Iravelers Indemnity Company of Illinois
Iravelers Indemnity Company of Illinois
Iravelers Indemnity Company of Illinois
Iravelers Insurance Company

TRENWICK GROUP, INCORPORATED
Trenwick America Reinsurance Corporation

ULICO GROUP ULICO Casualty Company

UNDERWRITERS REINSURANCE COMPANY Underwriters Insurance Company

UNICARE WORKERS' COMPENSATION INS. COMPANY Unicare Workers' Compensation Insurance Co.

UNITED EQUITABLE INSURANCE COMPANY United Equitable Insurance Company

UNITED FIRE & CASUALTY GROUP Addison Insurance Company United Fire & Casualty Company

UNITED NATIONAL GROUP
Diamond State Insurance Company

UNITED WISCONSIN GROUP
United Wisconsin Insurance Company

UNITRIN PROPERTY & CASUALTY INSURANCE GROUP Milwaukee Casualty Insurance Company

UTICA NATIONAL INSURANCE GROUP Utica Mutual Insurance Company

VALLEY GROUP, INCORPORATED
Waterford Insurance Company

VANLINER INSURANCE COMPANY Vanliner Insurance Company

VESTA INSURANCE GROUP, INCORPORATED Vesta Fire Insurance Corporation Shelby Insurance Company

W.R. BERKLEY CORPORATION GROUP Berkeley Regional Insurance Company Continental Western Insurance Company Midwest Employers Casualty Company Signet Star Reinsurance Company Tri-State Insurance Company of Minnesota Union Insurance Company

WEST BEND MUTUAL INSURANCE COMPANY West Bend Mutual Insurance Company

WESTERN NATIONAL MUTUAL GROUP Western National Assurance Company Western National Mutual Insurance Company

WESTFIELD COMPANIES
Ohio Farmers Insurance Company
Westfield Insurance Company
Westfield National Insurance Company

WINTERTHUR SWISS GROUP General Casualty Company of Illinois General Casualty Company of Wisconsin Regent Insurance Company

YASUDA FIRE & MARINE INS. CO. OF AMERICA Yasuda Fire & Marine Insurance Co. of America

XL SPECIALTY INSURANCE COMPANY XL Specialty Insurance Company

ZENITH NATIONAL INSURANCE GROUP Zenith Insurance Company

ZURICH - U.S.

American Guarantee & Liability Insurance Company
American Zurich Insurance Company
Assurance Company of America
Colonial American Casualty & Surety Company
Empire Fire & Marine Insurance Company
Fidelity Deposit Company of Maryland
Maryland Casualty Company
Northern Insurance Company of New York
Universal Underwriters Insurance Company
Valiant Insurance Company
ZC Insurance Company
Zurich American Insurance Company of Illinois
Zurich American Insurance Company

